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20 **UNITED STATES DISTRICT COURT**  
21 **NORTHERN DISTRICT OF CALIFORNIA, SAN FRANCISCO**

22 **JCS**

23 **NORTHEAST MEDICAL SERVICES,  
24 INC.**

25 **CV 12 2895  
CASE NO. 12 2895**

26 **COMPLAINT FOR DECLARATORY  
27 AND INJUNCTIVE RELIEF**

28 **CALIFORNIA DEPARTMENT OF  
29 HEALTH CARE SERVICES, HEALTH  
30 AND HUMAN SERVICES AGENCY,  
31 STATE OF CALIFORNIA; TOBY  
32 DOUGLAS, DIRECTOR OF THE  
33 DEPARTMENT OF HEALTH CARE  
34 SERVICES, STATE OF CALIFORNIA;  
35 STATE OF CALIFORNIA; THE UNITED  
36 STATES DEPARTMENT OF HEALTH  
37 AND HUMAN SERVICES; KATHLEEN  
38 SEBELIUS, SECRETARY OF THE  
39 UNITED STATES DEPARTMENT OF  
40 HEALTH AND HUMAN SERVICES;**

41 **Defendants.**

42 **ORIGINAL**

## INTRODUCTION

1. Plaintiff North East Medical Services, Inc. ("NEMS") is a "health center" receiving federal grant funds under Section 330 of the Public Health Service ("PHS") Act.

2. Federal Medicaid law (“Medicaid Act”) authorizes Section 330 health centers such as NEMS to play two roles in making available services to which beneficiaries of the Medicaid program are entitled: (1) provider of health care services that Medicaid either fully or largely pays physicians, hospitals, clinics, *etc.*, to deliver; and (2) risk-bearing health maintenance organization (“HMO”) or managed care organization or “MCO” (which the Medicaid Act defines as the principal entity eligible to be a managed care contractor and includes HMOs, among others), in which case the center becomes responsible not just for the care that its medical staff provides, but all care – hospital, specialty, *etc.* – needed by Medicaid beneficiaries (for whose care such entities are responsible).

3. With respect to a Section 330 health center playing the role of health care service provider, the Medicaid Act requires each State Medicaid program to pay the center a special amount premised on the cost of the services that the center provides (largely primary care and related services). That amount is paid either directly by the State or, if the State program has adopted "managed care" to provide Medicaid services (and such services include those of Section 330 health centers), MCOs and like entities must pay at least a part of the center's special payment.

4. In particular, when such an entity uses the Section 330 health center to provide services, the entity is required by the Medicaid Act to pay the center “not less than” what it pays other providers for the same service. 42 U.S.C. § 1396b(m)(2)(A)(ix) (referred to herein as “clause (ix)”). That requirement is not just stated in the Medicaid Act. Clause (ix) refers to what must be repeated as a term or condition of all Medicaid managed care contracts as a prerequisite to the federal government’s prior approval of such contracts under 42 U.S.C. § 1396b(m)(2)(A).

5. Under a separate provision of the Medicaid Act, 42 U.S.C. § 1396a(bb)(5), the actual payments to Section 330 health centers (for any or all of the "ambulatory" services they provide) made by such Medicaid managed care contractors (principally MCOs) act as an offset to

1 the State Medicaid program's obligation to make the special payment to health centers. Although  
 2 § 1396a(bb)(5) contemplates the possibility that the contractor's payment may be equal to a  
 3 health center's special payment amount, the reality is that the clause (ix) requirement of "not less  
 4 than" is seldom as much as that amount. Regardless of why the MCO payments are less than the  
 5 center's special payment, § 1396a(bb)(5) requires the State Medicaid program to pay the center  
 6 the difference.

7 6. The same clause (ix) requirement applies when the managed care contractor is a  
 8 Section 330 health center. That is, when the health center operates in the manner of an MCO *and*  
 9 a care provider, the center (in its MCO role) must pay itself (as care provider) for the basic  
 10 services it provides in amounts "not less than" the amount it pays other providers for the same  
 11 service or services. If that "not less than" amount is less than the center's special payment, the  
 12 State must pay the difference.

13 7. The capitation (*i.e.*, the fixed per-member per-month sum) that the center receives,  
 14 for its role as MCO, covers much more than the primary and other services performed by the  
 15 Section 330 health center in its (other) role of care provider. Furthermore, the capitation itself  
 16 should be designed to cover only the amounts MCOs are required to pay providers of care (plus  
 17 reasonable administration costs and possibly profits). For Section 330 health centers, it would be  
 18 the "not less than" amount.

### 19 The Investigation

20 8. In or about May 2011, an Assistant United States Attorney ("AUSA") from the  
 21 Office of the United States Attorney for the Northern District of California issued a Civil  
 22 Investigative Demand ("CID") to NEMS to "determine whether there is or has been a violation of  
 23 31 U.S.C. § 3729" and investigate "allegations that [NEMS] submitted false or fraudulent  
 24 information to federal government healthcare programs." An agent from the U.S. Department of  
 25 Health and Human Services ("HHS"), Office of Inspector General ("OIG"), who is and has been  
 26 working on this matter in concert with the AUSA, personally served the CID on an officer of  
 27 NEMS.

28

1           9.     Between the CID and initial discussions with the AUSA, it became clear that the  
 2 investigation was concerned with the Medicaid capitated risk contract NEMS has received from  
 3 the San Francisco Public Health Authority (operating as San Francisco Health Plan (“SFHP”)),  
 4 which has a Medicaid MCO contract from the State. It likewise became clear that the focus of the  
 5 investigation was on what NEMS pays itself under that contract (or, in other words, whether  
 6 NEMS’ payments to itself are proper for the purposes of its claims for State owed payments still  
 7 needed to meet the State’s special payment obligation).

8           10.    What led to this lawsuit was an outgrowth of the investigation – *i.e.*, an April 9,  
 9 2012 letter sent by the AUSA, acting in concert with and on behalf of HHS and the State of  
 10 California (with respect to the State’s Medicaid program), to NEMS’ counsel. The AUSA’s letter  
 11 purported to give unequivocal and authoritative interpretations of statutory provisions of the  
 12 Medicaid Act and provisions and regulations under that Act that have a direct, immediate, and  
 13 harmful effect on NEMS’ ongoing operations and continuing interests. In particular, the AUSA  
 14 asserted that the “not less than” clause (ix) payment rule is either *inapplicable* to NEMS’ SFHP  
 15 contract or, if applicable, requires NEMS to pay itself more than the amount it pays others for the  
 16 same service (and indicated that such additional amount would be substantial).

17          11.    That indication came in the form of a claim (as stated in the AUSA letter) that  
 18 “NEMS knowingly under-reported” millions of dollars to the State Medicaid program for “at  
 19 least” five years (2005 through 2010) and, as a result, “could be liable under the False Claims Act  
 20 for . . . \$44,716,391, plus civil penalties.” According to the AUSA, a *qui tam* action filed under  
 21 that Act, which is currently under seal in this district, makes allegations along these lines, and  
 22 includes the contention that the “knowingly under-reported” amount is the (trebled) difference  
 23 between (a) what NEMS actually reported as receiving for the purposes of reducing the State’s  
 24 special payment obligation and (b) the full amount of the Medicaid capitation it receives. Stated  
 25 otherwise, according to the AUSA’s letter, the position advanced in the *qui tam* action is that  
 26 NEMS must report its *entire* Medicaid capitation received under the SFHP/NEMS contract as a  
 27 dollar-for-dollar offset to the State’s Section 330 health center payment responsibility for the  
 28 services that NEMS, as Medicaid health care provider, actually provides, even though that

1 capitation covers many other things, including but not limited to primary care to Medicaid  
 2 patients assigned to two other clinics (that are separate and independent from NEMS), specialty  
 3 care for those assigned to the other clinics, in-patient and out-patient hospital services provided  
 4 by physicians (other than hospital staff), management and coordination (and record-keeping and  
 5 reporting) of patient care for all capitated patients and services, and acceptance of risk.

6 12. According to the AUSA's letter, the United States is deciding whether to assume  
 7 responsibility for the *qui tam* action.

8 13. The State of California's Medicaid program ("Medi-Cal") is in support of the  
 9 position expressed in the AUSA's letter. It has already advanced a remarkably similar position  
 10 against another Section 330 health center (that, like NEMS, is engaging in MCO-like activities) in  
 11 the form of a claim against the center (subject to that center's administrative appeal before  
 12 California's Department of Health Care Services ("DHCS")). The State's support is evident from  
 13 its participation in the AUSA investigation and the indication of a Medicaid division of its  
 14 Attorney General's Office that such participation is for the purpose of determining whether to  
 15 bring its own false claims action against NEMS, this time under California law. Under 42 U.S.C.  
 16 § 1396h, California's share of recovered (and improperly charged) expenses to Medicaid is ten  
 17 percent (10%) greater than its share for such costs properly charged.

18 14. The harm or hardship that makes this dispute ripe for review is not that NEMS  
 19 faces a *qui tam* action or the prospect of having to defend itself against other enforcement actions,  
 20 should the state and/or federal government decide to pursue them, but rather the compliance  
 21 dilemma it faces as a result of an AUSA's letter purporting to give an authoritative interpretation  
 22 of statutory and regulatory provisions that have a direct and immediate effect on NEMS' current  
 23 and continuing operations. This action is necessary for NEMS to protect its continuing interests  
 24 and the interests of the community it serves, by, among other things: (a) providing services (paid  
 25 for by governmental programs and private parties); (b) expanding its activities beyond those of a  
 26 health care service provider, as authorized both by the Medicaid Act and Section 330 (which  
 27 makes available financial support to enable centers to engage in HMO/MCO-like activities); and  
 28 (c) complying with its responsibilities under Section 330, including (among others) "assuring

1 effective utilization of grant funds and maximizing non-grant revenue." 42 C.F.R. §  
 2 51c.204(a)(5).

3       15. This past Thursday, May 31, 2012, was the deadline for NEMS to file its Medi-Cal  
 4 Reconciliation Report for the fiscal year ending on December 31, 2012. That report is designed to  
 5 reflect, for that particular fiscal year, all of the payments that NEMS received (in the  
 6 circumstances, from itself) for the services it provided (as a care provider) that must be paid the  
 7 special amount and act as an offset to the state's (special) payment obligation to NEMS. While  
 8 NEMS completed and filed the report in a manner consistent with its past practice and  
 9 understanding of the applicable federal and state law requirements (including clause (ix)), it felt  
 10 compelled to alert DHCS (the state agency that administers the Medicaid program) to the  
 11 AUSA's letter and its contrary legal conclusions and indications that NEMS, in that  
 12 Reconciliation Report, should be reporting for offset purposes the *entire* Medicaid capitation it  
 13 receives from SFHP. In its Reconciliation Report submission, NEMS further advised DHCS that  
 14 it would be filing an action in federal court for declaratory and injunctive relief as to its status and  
 15 eligibility to participate in Medicaid managed care and its rights to FQHC reimbursement as  
 16 stated in NEMS counsel's letter, to which the AUSA's letter responds. Its reference, of course,  
 17 was to this case.

18       16. The issues and parties in this case are different than the issues and parties in the  
 19 *qui tam* action. The *qui tam* action presents a retrospective issue of whether NEMS, functioning  
 20 as a risk contractor, knowingly submitted false claims for payment from a federal health care  
 21 program. The parties, as it stands, include the relator in that action (on behalf of the United  
 22 States) and NEMS.

23       17. In contrast, *this* action is concerned with prospective issues raised by the AUSA's  
 24 letter that the *qui tam* action may not, will not, or cannot resolve, including: (a) whether the  
 25 position expressed in the AUSA's letter is unsupported by any (properly promulgated) rule or  
 26 regulation and (as NEMS also herein contends) is a departure from existing policy on the  
 27 substantive rights of Section 330 health centers and also contrary to law (e.g., the Medicaid Act,  
 28 the Public Health Service Act, and Administrative Procedure Act (5 U.S.C. § 553 *et seq.*)) (and,

1 as such, would also violate other applicable federal laws, including but not limited to, federal  
 2 appropriations and budgeting acts); (b) whether NEMS is eligible to operate as or in the manner  
 3 of a Medicaid MCO under 42 U.S.C. § 1396b(m) and implementing regulations; and (c) whether  
 4 the payments that must be made by a state Medicaid program to a Section 330 health center under  
 5 42 U.S.C. § 1396a(a)(15) for services described in § 1396d(a)(2)(C) in accordance with 42 U.S.C.  
 6 § 1396a(bb) are reduced only by the amount a center receives from a managed care contractor or  
 7 subcontractor for providing those specific services (*i.e.*, those described in § 1396d(a)(2)(C)); (d)  
 8 whether the “not less than” standard in 42 U.S.C. § 1396b(m)(2)(A)(ix) governs the amount that  
 9 NEMS, operating in the manner of an MCO, must pay itself for the services described in §  
 10 1396d(a)(2)(C) that NEMS itself provides through its own health care “staff”; and (e) whether  
 11 clause (ix) means anything other than its literal wording of “not less than.”

## 12 **JURISDICTION AND VENUE**

13 18. Jurisdiction is proper under 28 U.S.C. §§ 1331, 1343, 1345, 1349 1357, and 1367.  
 14 Venue is proper in this District under 28 U.S.C. §§ 84 and 1391. Remedial action by this Court  
 15 against federal and state defendants is, *inter alia*, authorized for both federal and state defendants  
 16 or separately for one or the other under 42 U.S.C. §§ 1983 and 1985, the Appropriations,  
 17 Supremacy, Necessary and Proper, Property and other applicable Clauses of the U.S.  
 18 Constitution, and Section 330 and related federal law, 42 U.S.C. §1320a-10, and the  
 19 Administrative Procedure Act.

## 20 **PARTIES**

### 21 **Plaintiff**

22 19. Plaintiff NEMS is a California non-profit corporation and Section 330 PHS Act  
 23 health center grantee serving the poor and medically-underserved populations of the San  
 24 Francisco Bay Area. Although Section 330 grants are made for one-year terms, most of the  
 25 health center grantees in the Section 330 program are continuing recipients of those one-year  
 26 grant awards. The program as it was conceived and has been thereafter administered by HHS (and  
 27 its predecessor, the Department of Health, Education and Welfare) contemplates continuing  
 28 grants and grantees. NEMS has been a continuous health center grantee under the current version

1 of Section 330 and its predecessors for 38 years (including 1976 when its grant exceeded  
 2 \$100,000). As a provider of medical care, NEMS currently serves approximately 37,000 patients  
 3 to whom its staff of doctors and other medical professionals provide approximately 196,000  
 4 patient visits per year.

5 20. As is the case with other health centers receiving funds under Section 330, NEMS  
 6 employs and sometimes contracts with physicians and other licensed health care professionals  
 7 comprising its staff to provide care to its patients. To an observer unaware of NEMS' "health  
 8 center" status under Section 330, the center looks like a regular, albeit large, physician's office or  
 9 clinic, with a reception area, a waiting room, physicians and other providers on-site seeing  
 10 patients, equipment for tests (such as x-ray and ultrasound machines), a pharmacy, *etc.*

11 21. As to its patients, the only difference between its health center status and a  
 12 privately owned and operated physicians' office or clinic is the fees those patients are charged.  
 13 That difference does not arise if a patient is insured. To the extent that NEMS' patients have  
 14 private health insurance, or public insurance such as Medicaid or Medicare, the patients are asked  
 15 for their insurance card/information and the insurer is billed by NEMS for the service(s). But if  
 16 the patient has no private insurance and is not eligible for a public insurance program (health  
 17 centers must assist patients to become insured if they are eligible but have not enrolled), he or she  
 18 is then asked about income. If the patient's or the patient's family's income is above 200 percent  
 19 of the federal poverty level, the patient is charged NEMS' "standard fee," unless exigent  
 20 circumstances indicate that the patient cannot pay that fee or anything at all. If, however, as is  
 21 usually the case, the patient's income is below that line, the patient is charged a sliding fee –  
 22 constituting a substantial discount from the standard amount. If the patient cannot even pay that  
 23 amount, the patient is allowed to pay less or nothing at all. Section 330 grant funds are available  
 24 to pay the costs of services (and items) provided to these (poor) patients. The Section 330  
 25 requirements described in this paragraph arise under 42 U.S.C. § 254b(k)(3). The above and any  
 26 later reference to NEMS' "standard fee" is to the amount determined under 42 U.S.C. §  
 27 254b(k)(3)(G)(i).

28

### Defendants

22. Defendant Department of Health Care Services (“DHCS”) is the State agency to which the State’s responsibility for the State of California’s Medicaid program (known as “Medi-Cal”) has been assigned. 42 U.S.C. § 1396a(a)(5); 42 C.F.R. § 431.10.

23. Defendant Toby Douglas is the Director of DHCS. He is sued in his official capacity.

24. Defendant State of California is ultimately responsible to the United States for maintaining and operating its Medicaid program as federal law requires. In particular, it is responsible for paying its share of the costs of its Medicaid program, as determined under the Medicaid Act and other applicable federal law.

25. Defendant United States Department of Health and Human Services (“HHS”) is the federal agency that regulates and otherwise oversees State administration of the Medicaid program. The Medicaid statute, regulations promulgated thereunder and other requirements of, and approvals by, HHS (and/or the Centers for Medicaid and Medicare Services (“CMS”), a division within HHS to which the responsibility for administering the Medicaid program has been delegated), or generally applicable laws, regulations or directives (such as those issued by the Office of Management and Budget)) constitute the federal requirements that govern HHS/CMS’ administration of the Medicaid program and a State’s conduct of *its* Medicaid program.

26. Defendant Kathleen Sebelius is the Secretary of HHS. She is sued in her official capacity.

## **GENERAL ALLEGATIONS**

27. Section 330 Health Centers, including NEMS, must meet the following legal standards, all of which, among others, must be met by any entity in order to be a "health center" and receive grant funds under Section 330. NEMS meets these standards and therefore: (1) is located in a medically underserved area or serving a medically underserved population (42 U.S.C. § 254b(a)(1)); (2) is community-based – *i.e.*, a majority of its Board of Directors must be patients of the center "who, as a group, represent the individuals being served by the center . . ." (42 U.S.C. § 254b(j)(3)(H)(i)); (3) provides an especially comprehensive range of "primary" and other health services to its patients through its staff of physicians and other health care providers

1 (42 U.S.C. §§ 254b(a)(1)(A) and 254b(j)(3)(A)); (4) provides health care services to Medicaid  
 2 recipients (42 U.S.C. § 254b(j)(3)(E)); and, (5) serves all residents of its community, regardless of  
 3 any resident's/patient's ability to pay (42 U.S.C. §§ 254b(a)(1) and 254b(j)(3)(G)(i)).

4 28. The HHS Secretary's authority to delegate the administration of the Section 330  
 5 grant program to a unit or division of HHS is limited by 42 U.S.C. § 254b(o), which restricts the  
 6 delegation of Section 330 grant-related responsibilities “[to] the central office of the Health  
 7 Resources and Services Administration” (“HRSA”). HRSA, acting through its centrally located  
 8 and operated Bureau of Primary Health Services (“BPHC”), along with certain other HRSA  
 9 central office units, has in fact been delegated such responsibilities.

10 29. Under Section 330, NEMS receives grant funds to carry out the multitude of  
 11 services Section 330 requires or permits. *See* 42 U.S.C. § 254b(b)(1) and (2). NEMS also receives  
 12 payments for services from uninsured patients, whose payment responsibility is based on the  
 13 above-described sliding fee scale, which is designed to charge no more than what effectively are  
 14 token amounts to persons who are under 200 percent of the poverty line. Patients with health  
 15 insurance (Medicaid, Medicare, private companies, *etc.*) are treated the same as they would be in  
 16 an ordinary doctors' office where that office accepts the assignment of patients' insurance rights  
 17 and limits its patients' bills to any co-payments or deductibles those insurers may require. Section  
 18 254b(k)(3)(G)(ii)(II) prohibits giving those “insurers” any discount on the health center's  
 19 standard fee, which must cover the center's cost and be no less than “consistent with locally  
 20 prevailing rates.” *Id.* at § 254b(k)(3)(G)(i).

21 30. As a result of Section 330 requirements as well as those of implementing  
 22 regulations, including, but not limited to, 42 U.S.C. § 254b(e)(5)(D) and 45 C.F.R. § 74.24, all  
 23 income of any consequence received by a health center in addition to Section 330 grant funds  
 24 remains governed by Section 330 requirements. In the process, just as is the case with grant  
 25 funds, such income becomes “federal funds” as to which a health center has trust responsibility.  
 26 *See, e.g., Neukirchen v. Wood County Head Start, Inc.*, 53 F.3d 809, 812-14 (7th Cir. 1995); *In re*  
 27 *Joliet-Will County Community Action Agency*, 847 F.2d 430, 433 (7th Cir. 1988); *Palmiter v.*  
 28 *Action, Inc.*, 733 F.2d 1244, 1247 (7th Cir. 1984).

## **Section 330 Subsidy of the Medicaid Program**

31. As just explained, federal grant funds awarded under Section 330 of the PHS Act are to be used solely for poor patients who lack health insurance and who therefore cannot obtain care from private sector physicians or clinics. Federal grants are not to be used as a subsidy to public or private "insurers" (including Medicaid) by giving them a discount off the center's standard fee.

32. Enforcement by health centers of the foregoing no discount requirement insofar as Medicaid (and Medicare) is concerned is, and over the years has been, no cinch. The simplest way to assure payments from private or public insurers (other than Medicaid and Medicare) at undiscounted rates is to refuse to contract with an insurer that will not agree to or otherwise fails to pay those rates. For private insurers this method is, and can easily be, employed.

33. As to Medicaid and Medicare, because centers are required to participate in those programs, 42 U.S.C. § 254b(k)(3)(E) and (F), the option of refusing to contract with those programs is unavailable. In its history behind the first iteration of Section 330 (in 1975) Congress (ruefully) acknowledged that the Medicaid and Medicare programs were not required to pay health centers as much as would be needed to satisfy the no discount requirement.

34. Saddling centers with a no-discount requirement and mandate to contract with the Medicaid and Medicare programs that did not have to pay them as much as their undiscounted rate at first blush hands them a duty they will be unable to carry out (and confronts the centers and responsible federal officials with an impossible to resolve enforcement problem). Subsections (k)(3)(F) and (G)(ii) of Section 330 (previously in other sections of earlier versions of Section 330) required a health center that was faced with a Medicaid program paying less than the Section 330 billing and collecting requirements demanded, to “make and . . . continue to make every reasonable effort” to collect what Section 330 requires. Accordingly, to the extent the center made such efforts, it satisfied its burden to enforce the no discount requirement.

35. The practical result of the no discount limitation and the requirement of centers to make every reasonable effort to collect changed dramatically in 1989 when Congress passed amendments to the Medicaid Act and (and a year later to the Medicare Act) that required those

1 programs to pay Section 330 centers the full amount of the centers' reasonable costs (effectively,  
 2 the centers' standard fee). Accordingly, centers making every reasonable effort to collect became  
 3 able to collect what Section 330 required. The new payment requirement included giving Section  
 4 330 centers a new Medicaid (and later Medicare) - only name, "Federally-qualified health  
 5 centers" ("FQHCs") (a name that also applied to a few other types of similar entities.) Some  
 6 background on the Medicaid program is needed for a full understanding of the 1989 change.

7 **The Medicaid Program**

8 36. The Medicaid program began in 1965. It is generally described and thought of as a  
 9 joint federal-state undertaking to provide health care services to certain needy and  
 10 underprivileged populations. States are responsible for the conduct of the activities the program  
 11 authorizes by engaging the services of hospitals, clinics, physicians, *etc.*, to provide Medicaid-  
 12 covered health care services to that State's program beneficiaries. Participation in the Medicaid  
 13 program by any State is voluntary. However, once such an election is made, the State must  
 14 comply with all federal requirements governing the program. California has elected to participate  
 15 in Medicaid.

16 37. Any State that has elected to participate in the Medicaid program must submit and  
 17 have approved a State Medicaid plan, which contains provisions and requirements regarding  
 18 groups of individuals covered, eligibility conditions, medical care and services to be provided and  
 19 paid for, payment rates and mechanisms, and compliance with program requirements, among  
 20 others. *See, generally, 42 U.S.C. § 1396a and 42 C.F.R. §§ 430 *et seq.** A State plan also "must  
 21 describe the policy and methods to be used in setting payment rates for each type of service  
 22 included in the State's Medicaid program." 42 C.F.R. § 447.201(b).

23 38. The payment for the services of Section 330 health centers, such as NEMS, is  
 24 stipulated in the current Medicaid Act in 42 U.S.C. § 1396a(bb). Under that section, FQHCs and  
 25 rural health clinics, whose payment also is stipulated in section 1396a(bb), have specified  
 26 payment levels. All other health care providers' payments are subject to the tender mercies of  
 27 vague and generally applicable law and regulation and state budget crises that, as a practical  
 28 matter, produce payment levels substantially less than the (not so great) rates of commercial

1 health care insurers. California's State Medicaid Plan contains payment provisions for Federally-  
 2 qualified health centers, such as NEMS.

3 39. The federal Medicaid funds that States receive – referred to in the Medicaid statute  
 4 as Federal Medical Assistance Payments (“FMAP”) – cover a percentage of the State's Medicaid  
 5 expenses. If a State program has an FMAP of 50 percent, the program receives \$5 of federal  
 6 funds for every \$10 it spends on Medicaid services (the net cost to the State (its “match”) being  
 7 \$5). FMAPs vary depending on the type of activity involved. The aggregated average FMAP for  
 8 all of California's Medicaid activities has been running at or slightly higher than 60 percent.

9 40. CMS and HRSA, respectively delegated responsibility for Medicaid and Section  
 10 330, are separate and independent divisions of HHS with no authority over the particular law or  
 11 activities thereunder for which the other has responsibility.

12 **FQHC Payment and Services in the Medicaid Program**

13 41. Among its many requirements, the Medicaid Act requires that certain services be  
 14 provided by a state as a condition of its participation in the Medicaid program. 42 U.S.C. §  
 15 1396a(a)(10)(A). Included among these required services are those of Section 330 health centers  
 16 and other FQHCs. Payment for the services of FQHCs to which “all individuals” who qualify for  
 17 Medicaid benefits are entitled, are those defined in 42 U.S.C. §§ 1396d(a)(2)(C), which applies to  
 18 “Federally-qualified health center services (as defined in subsection (l)(2) [of § 1396d]) and any  
 19 other ambulatory services offered by a Federally-qualified health center and which are otherwise  
 20 included in the plan.” (All such services are hereinafter, for the sake of simplification, referred to  
 21 as “FQHC services”).

22 42. The phrase “any other ambulatory services offered by a Federally-qualified health  
 23 center and which are otherwise included in the plan” automatically captures most of the  
 24 “mandatory” services “listed in paragraphs (1) through (5), (17) and (21) of section 1396d(a),” 42  
 25 U.S.C. § 1396a(a)(10)(A). These include services such as nursing facility services, physicians'  
 26 services, medical and surgical services performed by a dentist or doctor of dental surgery, nurse-  
 27 midwife services, and certified pediatric nurse practitioner or certified family nurse practitioner  
 28 services as described in the relevant paragraphs. The “other services” listed in the balance of the

1 paragraphs of § 1396d(a) are commonly included in State Plans, such as medical or remedial care  
 2 offered by a licensed practitioner acting within the scope of his or her practice as defined by State  
 3 law, home health services, clinic services, dental services, physical therapy services, case  
 4 management services, and preventive/rehabilitative services. 42 U.S.C. § 1396d(a). These  
 5 (voluntary) other services are in California's State plan.

6       43. What the foregoing means is that as long as NEMS continues to qualify as a  
 7 Medicaid FQHC, for *any* ambulatory care services it provides with respect to (and in accordance  
 8 with the Medicaid Act's definition thereof) any service covered by California's Medicaid  
 9 program, NEMS must be paid at its special FQHC rate. For example, NEMS is entitled to the  
 10 FQHC special payment when it performs "physicians' services," which may be rendered "in the  
 11 office, the patient's home, a hospital, or a nursing facility, or *elsewhere*." 42 U.S.C. §  
 12 1396d(a)(5)(emphasis added); *see also* 42 C.F.R. § 405.2412(a) (defining "physicians' services"  
 13 as "professional services that are performed by a physician at the clinic or are performed away  
 14 from the clinic by a physician whose agreement with the clinic provides that he or she will be  
 15 paid by the clinic for such services"). Similarly, NEMS must receive its special payment for  
 16 "clinic services furnished by or under the direction of a physician," if included as a covered  
 17 service in the State Plan, and if provided by NEMS. Those services may be furnished inside or  
 18 "outside the clinic by clinic personnel to an eligible individual who does not reside in a  
 19 permanent dwelling or does not have a fixed home or mailing address." 42 U.S.C. §  
 20 1396d(a)(5)(A) and (9).

21       44. In this regard, Section 330 (at 42 U.S.C. § 254b(a)(1)), authorizes centers to  
 22 provide services with their own employees as well as "through contracts or cooperative  
 23 arrangements with" other care providers. Guidelines issued by the Bureau of Primary Care further  
 24 describe what a health center does in serving its population and area. According to those  
 25 guidelines, in accomplishing their mission of providing primary health care and related services  
 26 to medically underserved populations and communities, FQHCs must utilize a variety of "service  
 27 delivery models" tailored to the needs of the center's particular population and community.  
 28 "Many health centers operate primarily fixed-site locations. Others offer services in locations

1 ranging from homeless shelters to migrant farmworker camps to public housing communities to  
 2 schools. Some use vans to bring specific services to a broad audience or reach a highly mobile  
 3 population. Many operate from several locations, including off-site locations. Programs serving  
 4 people who are homeless or mobile engage in extensive outreach to provide services wherever the  
 5 patients are.” Health Center Program Expectations, Bureau of Primary Health Care Policy  
 6 Information Notice 98-23 (Aug. 17, 1988) at pp. 15-16 (Bureau’s “expectations for all health  
 7 center programs covered under section 330 of the Public Health Service), available at  
 8 <ftp://ftp.hrsa.gov/bphc/docs/1998pins/PIN98-23.PDF> (last accessed June 1, 2012)).

## 9 **FQHC Medicaid Payment Requirements**

### 10 **Reasonable Costs (1989 – 2000)**

11 45. The 1989 Omnibus Reconciliation Act, along with amendments in 1990,  
 12 prescribed the first FQHC payment requirement at “100 percent of [each FQHC’s] costs which  
 13 are reasonable . . .” 42 U.S.C. § 1396a(a)(13)(E), later reclassified at 42 U.S.C. §  
 14 1396a(a)(13)(C). Through December 31, 2000, the Medicaid statute continued to require States to  
 15 pay all reasonable costs of FQHCs for services provided to Medicaid recipients. The payment  
 16 process California used to implement the foregoing payment requirement was based on Medicare  
 17 FQHC regulations, to which the Medicaid FQHC payment requirement referred. The process  
 18 worked as described in succeeding paragraphs.

19 46. An FQHC would first file a claim with a State’s Medicaid agency, typically for the  
 20 preceding month, for an “advance” against the 100 percent cost the FQHC would eventually be  
 21 due. In return, the State would pay the FQHC a previously determined “interim” rate for each  
 22 visit. For California (and most States) that interim rate computed on a visit basis that was derived  
 23 from the 100 percent reasonable cost calculation for the prior year.

24 47. At the end of the FQHC’s or State’s fiscal or otherwise designated year, the FQHC  
 25 would file a cost report with the State Medicaid agency based on the FQHC’s annual and (for  
 26 Section 330 centers) statutorily required independent audit. The cost reports with certain changes  
 27 are the same as used for Medicare FQHCs and are formatted so as to correspond to findings in  
 28 such audits calculating the FQHC’s total reasonable costs for the (FQHC payment) year. The

1 total of the FQHC's reasonable costs shown on the report (which were the costs of care of the  
 2 types covered by the FQHC payment for *all* the FQHC's patients (not just those in Medicaid)  
 3 were then divided by the number of "visits" for those services provided (again) to all of the  
 4 FQHC's patients) to produce the actual per visit rate for that (then) just-ended year. The per visit  
 5 rate resulting from this calculation was multiplied by the number of visits by Medicaid patients  
 6 (as opposed to visits of patients not in Medicaid) with FQHC doctors or other professionals. If  
 7 half the visits were with Medicaid patients, Medicaid would be responsible for half the total costs.  
 8 If the sum produced were more than the amount the State paid to the FQHC as the advance or  
 9 interim payment, the State would pay the FQHC the difference and *vice versa*. This process was  
 10 referred to as "reconciliation."

11       48. To illustrate the foregoing "reconciliation" process, assume that at the end of the  
 12 FQHC payment year:

- 13           A. An FQHC had received interim payments totaling \$450 from the State  
 14            Medicaid agency for all of its Medicaid-covered visits for that year.
- 15           B. During that year, there had been 100 "visits" in which services of the type  
 16            covered by Medicaid were provided by the FQHC's staff of doctors and certain  
 17            other professionals authorized to conduct FQHC service "visits" to all of the  
 18            center's (Medicaid and other) patients, of which 50 visits were for treatment of  
 19            Medicaid patients.
- 20           C. Based on the FQHC's cost report for that year, the total reasonable costs the  
 21            FQHC had incurred for all such visits amounted to \$1,000.

22       49. Under the foregoing assumptions, the FQHC's per visit rate for the year would be  
 23 \$1,000/100 total visits = \$10 per visit; and the total amount owed to the FQHC by the State  
 24 Medicaid agency would be 50 Medicaid visits x \$10 = \$500. Because the FQHC had already  
 25 received \$450 from the State Medicaid program, the center would now be owed an additional \$50  
 26 from that program to equal the \$500 due for that year. In the following year, the FQHC's interim  
 27 rate would typically be the \$10 per-visit rate calculated for that previous year, subject (at the end  
 28 of the next year) to the same reconciliation process.

### Fixed Per Visit Fee

50. In December 2000 legislation, Congress created a new statutory standard for payment of FQHC services by a State Medicaid program (codified at 42 U.S.C. § 1396a(bb)); essentially a proxy for all of each FQHC's actual Medicaid costs. The 2000 law (which is in effect today and has been used above in references to required FQHC payments) changed the FQHC payment to a per visit fee based on 100 percent of the FQHC's reasonable costs of care for treating Medicaid beneficiaries in FY 1999 and 2000 calculated on a per visit basis. In other words, the per visit cost for those two years became the per visit fee.

## **Purpose and History of FQHC Special Payment**

51. Congress' stated purpose in requiring the special FQHC Medicaid payment was expressed in the Report of the House Budget Committee accompanying H.R. 3299 (the House version of the 1989 OBRA):

Medicaid payment levels to Federally funded health centers cover less than 70 percent of the costs incurred by the centers in serving Medicaid patients. The role of [health centers] . . . is to deliver comprehensive primary care services to underserved populations or areas without regard to ability to pay. To the extent that the Medicaid program is not covering the cost of treating its own beneficiaries, it is compromising the ability of the centers to meet the primary care needs of those without any public or private coverage whatsoever.

*To ensure that Federal PHS Act grant funds are not used to subsidize health center or program services to Medicaid beneficiaries, States would be required to make payment for these [FQHC] services at 100 percent of the costs which are reasonable and related to the cost of furnishing these services.*

H.R. Rep. No. 101-247, at 392-93, reprinted in 1989 U.S.C.C.A.N. 2118-19 (emphasis added).

## Managed Care “Problem”

52. In its early form, the Medicaid program States administered was confined to a fee-for-service approach. To provide care under that program, States would directly contract with doctors, hospitals and others for services and other items or benefits, such as equipment or supplies (e.g., prescription drugs). Such "providers" would be paid specified fees for their services based on fee schedules that would be applicable to all providers of a similar service in a similar area. Other items or benefits were likewise subject to payment schedules.

1       53. “Managed care” was and is an alternative payment approach, involving health  
 2 maintenance organizations (“HMOs”) and similar entities, which, as previously explained, for  
 3 Medicaid purposes, are now statutorily named “managed care organizations” (“MCOs”). The  
 4 approach was first authorized in 1976 under 42 U.S.C. § 1396b(m). Pub. L. 94-460. For a number  
 5 of reasons, for more than a decade afterward, Medicaid managed care was used on a very limited  
 6 basis by the States (and only a few States). In the 1990s, however, States, with the encouragement  
 7 of the Clinton administration, began to adopt “managed care” to administer at least some  
 8 substantial part of their Medicaid programs. California was one of many such States to implement  
 9 this approach. The FQHC payment then required by the Medicaid Act for such states was that the  
 10 managed care providers (principally HMOs) would pay the FQHCs the 100 percent (100%) of  
 11 costs required and the State would pay the managed care providers extra for amounts they paid  
 12 the centers over what they paid others for the same services

13       54. Despite the FQHC payment right, in States that adopted managed care that right  
 14 was largely ignored. In Medicaid managed care, the State Medicaid agency contracts with (with  
 15 limited exception) entities that manage and provide the required care. Because the current legal  
 16 designation of most (but not all) such entities is managed care organization (“MCO”), references  
 17 herein to “MCOs” (unless otherwise indicated) are shorthand for the entities that have been and  
 18 continue to be authorized to carry out managed care.

19       55. MCOs are paid a fixed monthly sum (“capitation”) to provide Medicaid covered  
 20 services (often with some services or populations remaining in fee-for-service) to Medicaid  
 21 beneficiaries. When MCOs replace the State Medicaid agency as the entity that contracts with and  
 22 pays providers, the MCOs pay providers negotiated sums. Between requirements of federal law  
 23 and the fact that certain FQHCs are needed to ensure enough care to Medicaid beneficiaries  
 24 within the medically underserved populations and areas served, MCOs as a practical matter have  
 25 to enter into provider contracts with FQHCs. But paying FQHCs by calculating a 100 percent cost  
 26 reimbursement through a Medicare program methodology (as the States were being required to do  
 27 in fee-for-service Medicaid programs) – which also would frequently result in paying health  
 28

1 centers more for services than other MCO contracted providers – was not something MCOs were  
 2 prepared or equipped to do.

3       56. While Congress somewhat had anticipated this problem by amending the Medicaid  
 4 Act to require States to pay the MCOs an extra amount to cover the MCOs' extra costs of paying  
 5 the FQHCs, the fact remained that MCOs knew nothing about paying reasonable costs based on  
 6 cost reports. In addition, States utilizing managed care had no interest in or desire to oversee the  
 7 FQHC payment requirement. States had contracted with MCOs to relieve themselves of the  
 8 burden of negotiating care provider contracts, processing provider claims, *etc.* As a result,  
 9 although States gave the MCOs extra FQHC-related money, the extra funds were not in  
 10 proportion to the extra costs the particular MCO would or did incur in contracting with and  
 11 paying FQHCs the legally required 100 percent cost amount. The universal reality became that  
 12 FQHCs in a Medicaid managed care system were not paid the special rate the Medicaid statute  
 13 required.

14       57. Eventually, after hearing complaint after complaint from the health centers that in  
 15 managed care they were not being paid as required by federal law, Congress decided a change  
 16 was needed. In the Balanced Budget Act ("BBA") of 1997, Section 4712, Congress did two  
 17 things. It first removed the MCOs' financial responsibility to pay the FQHCs their special FQHC  
 18 rate and instead required the MCOs to pay FQHCs "not less" than they would pay non-FQHC  
 19 providers for the same medical services. 42 U.S.C. § 1396(m)(2)(A)(ix) (1997).

20       58. The second thing Congress did was to ensure that FQHCs were reimbursed the  
 21 amounts federal law called for by switching the requirement of the State to pay MCOs extra for to  
 22 requiring States to make a direct "supplemental payment [to FQHCs] equal to the amount . . . by  
 23 which" an FQHC's reasonable costs "exceed[ed] the amount of payments" FQHCs received from  
 24 MCOs. 42 U.S.C. § 1396a(a)(13)(C) (1999). Thus, if the MCO paid an FQHC \$100 for a  
 25 Medicaid managed care visit and the reasonable costs incurred by the FQHC in the year in  
 26 question were \$150, the State was required to make a supplemental payment of \$50. (This  
 27 supplemental payment has become known as a "wraparound" and remains a feature of the  
 28

Medicaid Act. The FQHC legislation in December 2001 that charged the FQHC payment into a per visit rate continued the wraparound requirement.

59. California has had a Medicaid managed care program in effect at least since the 1997 BBA FQHC payment amendments. Accordingly, it has been required for twelve years to make "wraparound" payments to FQHCs to cover any difference between what the FQHCs were paid by the MCOs and the special payment levels to which FQHCs were and are entitled.

## **FQHC Medicaid Payment Requirements**

### **Fixed Per Visit Fee (2001 to present)**

60. As mentioned above, in December 2000, Congress changed the methodology for FQHC reimbursement from a cost based system to a Prospective Payment System (“PPS”). Title 1, Section 702 of the Consolidated Appropriations Act for FY 2001, Pub. L. No. 106-554 (Dec. 21, 2000) (“BIPA 2000”), now codified at 42 U.S.C.A. § 1396a(bb) (2002 Supp.). Under § 1396a(bb)(1)-(5), instead of each year having to calculate and pay each FQHC’s reasonable costs, States were authorized to avoid the calculation process and pay a proxy for such costs. That proxy required States to go through one more calculative process to determine the average of 100 percent of each FQHC’s reasonable costs in furnishing Medicaid services, this time for fiscal years 1999 and 2000, and convert that result into a per-visit rate.

61. Beginning January 1, 2001, States had to pay FQHCs that (new) fixed per-visit rate. For each year after FY 2001, beginning October 1, 2001, that rate had to be adjusted by the percentage increase of the Medicare Economic Index ("MEI"). Adjustments were also to be made for increases or decreases in the scope of an FQHC's services. The new per visit rate approach is commonly referred to (and referred to below) as the "prospective payment system" or "PPS."

62. Section 1396a(bb)(5) retained State responsibility for making supplemental or wraparound payments to FQHCs in managed care situations, but made certain changes to the previous “system.” The time limit for States to make wraparound payments changed from three months to four. The 2000 law also allowed States and the FQHCs to use an alternative payment methodology, so long as the FQHC agreed and the alternative resulted in payments that were not

1 less than the amount that the FQHC would have otherwise been paid under the straight PPS per  
 2 visit rate approach.

3

4 **Medicaid Managed Care Law and Regulation *Vis-à-vis* Section  
 330 Public Health Service Act Grantee Health Centers**

5

6 63. Federally-qualified health center ("FQHC") payment, and the right of beneficiaries  
 7 to the services of an entity entitled to that payment, fully satisfies the Section 330 requirement on  
 8 its grantees to obtain payments from Medicaid (among others) that are not less than their costs of  
 9 Medicaid services.

10

11 **Managed Care (and Related) Entitlements to Section 330  
 12 Public Health Service Act Grantee Health Centers**

13

14 64. Section 330 in specific ways authorizes its health center grantees to expand their  
 15 activities to include functioning in the manner of an MCO (or as a managed care plan under other  
 16 federal or state laws) on its own or as part of a network of other Section 330 grantees. Such  
 17 authority is explicitly conferred by the following:

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- A. Section 330(c)(1)(B) providing grants to a center or centers to cover the costs  
 of planning and developing such entities;
- B. Section 330(d) providing a center or centers loan guarantees for developing,  
 operating, and owning the managed care plan described in Section  
 330(c)(1)(B); and
- C. Section 330(e)(1)(C) providing grants to a center or centers for the costs of  
 operations of the plan described in Section 330(e)(1)(B).

29

30 65. There are two sections of the Medicaid Act that govern managed care: 42 U.S.C.  
 31 §§ 1396b(m) and 1396u-2. Unlike Medicaid in general where the relationship between the states  
 32 and the federal government is viewed as a joint effort or partnership that allows states broad  
 33 discretion in implementing their Medicaid programs, §§ 1396b(m) and 1396u-2 impose strict  
 34 requirements and substantial federal oversight in regard to Medicaid managed care, including §  
 35 1396b(m)(2)(A)(i)-(xiii), which requires federal (delegated to CMS) prior approval of all

1 managed care contracts (with, in light of implementing regulations, two exceptions that apply  
 2 principally to Section 330 health centers).

3       66. The exceptions are found in § 1396b(m)(2)(A), which begins with the following—  
 4 “[e]xcept as provided in subparagraphs (B) . . . and (G),” the prior federal approval requirements  
 5 under § 1903(m)(2)(A)(i) through (xiii) apply. Both (B) and (G) authorize Section 330 grantees  
 6 (and grantees receiving Appalachian Regional Commission funding) to be MCO equivalent  
 7 managed care contractors. *See* S. Rep. No. 99-146 for Pub. L. 99-272, Comprehensive Omnibus  
 8 Budget Reconciliation Act of 1986 (Oct. 2, 1985), explaining intent behind (B) and (G) as  
 9 allowing those covered therein to act as if they were federally qualified HMOs, which qualified  
 10 and continue to qualify (automatically) under § 1396b(m) as MCOs.

11       67. Subparagraph (B) (which was included in the original enactment of Section  
 12 1903(m)) applies under today’s Medicaid and health center laws to any Section 330 grantee that  
 13 first received a 330 grant of at least \$100,000 in fiscal year 1976. NEMS is one of a comparative  
 14 very few of today’s Section 330 grantees that qualifies under and is protected by subparagraph  
 15 (B).

16       68. Clause (ix) (of 42 U.S.C. § 1396b(m)(2)(A)) was enacted in 1990 under section  
 17 4704(b)(2) of that year’s Omnibus Budget Reconciliation Act as part of the provisions of that Act  
 18 which amended the 1989 FQHC payment requirement (and added an FQHC payment requirement  
 19 for Medicare).

20       69. Until clause (ix) was enacted, subparagraph (B) (of (m)(2)) entities were exempted  
 21 from the entirety of (m)(2)(A), and were eligible to receive MCO-like contracts without meeting  
 22 any of (m)(2)(A)’s requirements (contained in today’s (m)(2)(A) clauses (i) – (xiii). For Section  
 23 330 grantees that are covered by subparagraph (B), the sole purpose of applying clause (ix) to  
 24 their MCO-like Medicaid contracts is to ensure that their payments to themselves for FQHC  
 25 services (reducing State wraparound) will be governed by the same payment standard that would  
 26 apply to a contract between such a grantee and an independent MCO.

27       70. Subparagraph (G) applies to current recipients of Section 330 grants of “at least  
 28 \$100,000” and the prior two years. It exempts such centers only from subsection (m)(2)(A)(i)

(limiting entities eligible for managed care contracts to those defined in Section 1903(m)(1) as “managed care organizations”), and thereby exempts the centers from this licensing and solvency requirements required for MCO status.

71. The final § 1396b(m) contract authorization is subsection 1903(m)(1)(C)(ii)(IV), which makes all FQHCs eligible by themselves or in concert with others (through a separate corporate entity that may include an owner or owners that are not FQHCs as long as the non-FQHCs separately or together own less than 50 percent) to receive managed care contracts as MCOs, even though it specifically exempts them from otherwise applicable State licensing and solvency requirements.

72. The purpose behind these provisions is plainly to facilitate Section 330 center participation in Medicaid managed care. It is also consistent with Congress' findings leading up to and since the 1989 FQHC payment requirement that Medicaid patients of Section 330 centers in the end (when the cost of all Medicaid services is taken into account) winds up costing State Medicaid programs substantially less than patients of doctor groups and clinics (and the like) providing the same services (regardless of whether the costs of the center's own services are more than such other providers).

## **Managed Care Regulations at 42 C.F.R. Part 438**

## Comprehensive Risk Contract Under §438.2

73. The medical service responsibilities a managed care contractor assumes under § 1396b(m)(2)(A) in a contract with the State (which requires prior CMS approval) are repeated in 42 C.F.R. § 438.2's definition of a Medicaid managed care program's "Comprehensive risk contract" – *i.e.*, a capitated risk contract that covers "inpatient hospital services and any of the following services listed" in that same definition or "any three or more of [those] services." Those other than inpatient services include man (at least three) services that Section 330 centers generally and NEMS specifically provide, such as outpatient hospital, FQHC, laboratory and x-ray, PSDT, family planning and physician.

74. Section 438.6(b) describes entities that “*are eligible for comprehensive risk contracts...*” (italics in original). All are listed in §438.6(b)(1) through (5). Section 330

1 grantees/FQHCs are covered by subsections (b)(1), (2) and (3). Subsection (b)(2) and (3) refer  
 2 respectively, to Subparagraphs (B) and (G) (under Section 1903(m)(2) which are applicable to  
 3 Section 330 grantees). These subparagraphs, as previously discussed, make health centers eligible  
 4 for managed care contracts that otherwise could only be made with MCOs or an entity that met  
 5 MCO solvency requirements.

6 **Managed Care FQHC Payment Requirement at 42 C.F.R. Part 438.6(l)**

7 75. Section 1903(m)(2)(A)(ix)'s "not less than" payment standard is a required term,  
 8 and prerequisite for federal approval of a "first-tier" Medicaid MCO contract. Indeed, it is the  
 9 only payment from an MCO to a provider that is governed by statute. In the preamble to the Part  
 10 438 regulations (that implement Medicaid managed care), CMS acknowledged that, while  
 11 payment rates between managed care contractors and subcontractors are not regulated, one of two  
 12 exceptions is "in the case of payments to FQHCs that subcontract with such contractors, which  
 13 are governed by section 1903(m)(2)(A)(ix)." 67 Fed. Reg. 40989-01, 40998-01, 2002 WL  
 14 1298625 (F.R.).

15 76. As explained above, whether as an FQHC or Section 330 grantee, NEMS is  
 16 eligible for a Medicaid managed care contract under Section 1903(m). Based on prior allegations  
 17 and references herein, if it were a "first-tier" recipient of such a contract, there is no question that  
 18 it would be required by § 1903(m)(2)(A)(ix) to pay itself for its medical services what it pays  
 19 other providers for the same services.

20 **San Francisco Health Plan MCO Contract**

21 **NEMS Managed Care Subcontract**

22 77. Under California's two-plan model of Medicaid managed care, DHCS offered and  
 23 awarded two contracts – one to a commercial MCO and another to a local initiative health plan –  
 24 to provide nearly all Medicaid covered services in the City and County of San Francisco. The  
 25 commercial plan is operated by Blue Cross Blue Shield of California and the local initiative plan  
 26 is operated by the San Francisco Public Health Authority under the name San Francisco Health  
 27 Plan ("SFHP").

28

1       78. The DHCS-SFHP contract includes and delegates to SFHP the responsibility for  
 2 complying with § 1903(m)(2)(A)(ix)'s "not less than" FQHC payment requirement. The DHCS-  
 3 SFHP contract is subject to CMS' prior approval. 42 U.S.C. §1396b(m)(2)(A)(iii). In particular,  
 4 the contract states that SFHP shall pay a Section 330 FQHC "not less than the level and amount  
 5 of payment that Contractor makes for the same scope of services furnished by a provider that is  
 6 not a FQHC..." It further provides a similar protection to payment rates to entities determined by  
 7 the State to be safety-net providers (which include FQHCs).

8       79. Under the DHCS-SFHP contract, SFHP is required to submit any provider or  
 9 management subcontract for review and approval by DHCS. Such a subcontract can only become  
 10 effective upon written approval by DHCS or by operation of law where DHCS acknowledges  
 11 receipt of the proposed subcontract but fails to express written approval or disapproval within 60  
 12 days of receipt. This requirement of the DHCS-SFHP contract is consistent with §  
 13 1396b(m)(2)(A), which states that the MCO may provide required services on its own or "through  
 14 providers of [the] services" included in its State contract.

15       80. In or about 2000, NEMS and SFHP entered into a *subcontract* under the DCHS-  
 16 SFHP contract. The SFHP-NEMS contract imposes comprehensive risk on NEMS through  
 17 capitation, delegates a range of management responsibilities needed to carry out the "managed"  
 18 part of that managed care contract, and describes the health care services NEMS is responsible for  
 19 under that contract (on its own and through other care providers).

20       81. Put otherwise, the SFHP-NEMS contract, which pays NEMS a capitated rate for  
 21 the services and activities the contract covers, is *not* a contract with NEMS in its role as care  
 22 provider. While NEMS's medical services are certainly part of what the contract requires, the  
 23 duties and responsibilities the contract imposes are those of a Medicaid managed care contractor  
 24 – which Medicaid managed care regulations (at 42 C.F.R. Part 438) define as a "*Comprehensive*  
 25 *Risk Contract.*" 42 C.F.R. § 438.2 (italics in original).

26       82. Under §438.6(l), the NEMS subcontract "must fulfill the requirements of this part  
 27 [438] that are appropriate to the service or activity delegated under the subcontract." NEMS'  
 28 "comprehensive risk" subcontract includes delegations of the responsibilities that SFHP assumes

under its comprehensive risk contract with DCHS for the geographical area specified in the contract and the SFHP Medicaid enrollees in that area. Those responsibilities include subcontracting with other providers for the care NEMS does not itself provide, managing all such care specified in the subcontract, accepting the risk that capitation payments by their very nature impose, and otherwise making the array of Medicaid-covered services readily available to its area's Medicaid population.

7       83. Because the “requirements of [part 438] that are appropriate to the service or  
8 activity delegated” to NEMS apply to the majority of services and activities SFHP must perform  
9 under its prime contract with the State, the requirements that are appropriate under NEMS’ SFHP  
10 contract would include its eligibility for a comprehensive risk contract. There can be no doubt  
11 that NEMS’ is eligible to receive a comprehensive risk managed care contract under applicable  
12 regulations, at 42. C.F.R. §438.6(b). The first three types of entities listed as eligible for a  
13 managed care contract in that section include: (1) a managed care organization (“MCO”); (2)  
14 entities identified in 42 U.S.C. §1396b(m)(2)(B)(i)-(iii); and (3) the “Health Centers identified in  
15 § 1396b(m)(2)(G) of the Act.”

16        84. Furthermore, all categories of entities eligible for Medicaid managed care  
17 contracts under 42 U.S.C. § 1396b(m) (except entities under §1396b(m)(2)(B)) must be given  
18 contracts that conform to the requirements set forth in §1396b(m)(2)(A)(i) through (xiii) (but §  
19 1396b(m)(2)(G) entities need not be MCOs under clause (i)). All entities eligible for a managed  
20 care contract under § 1396b(m)(2) must comply with clause (ix) (including those to which  
21 (m)(2)(B) applies, which receive a “total exemption” from the (m)(2)(A) requirements (as noted  
22 in 42 C.F.R. §438.6(b)(3)), except that as shown above, the total exemption subparagraph (B)  
23 covered entities was modified to make those entities subject to clause (ix)) must be given  
24 contracts that comply with (m)(2)(A)(ix). As such, what NEMS must pay itself for its FQHC  
25 services to Medicaid beneficiaries under its SFHP contract is what clause (ix) requires.

## **Plain meaning and effect of wraparound provision**

27        85. The Medicaid Act's FQHC wraparound provision, 42 U.S.C. § 1396a(bb)(5)  
28 provides that:

1       In the case of services furnished by a Federally-qualified health center or rural  
 2       health clinic pursuant to a contract between the center or clinic and a managed care  
 3       entity (as defined in section 1396u-2(a)(1)(B) of this title), the State plan shall  
 4       provide for payment to the center or clinic by the State of a supplemental payment  
 5       equal to the amount (if any) by which the amount determined under paragraphs  
 6       (2), (3), and (4) of this subsection exceeds the amount of the payments provided  
 7       under the contract.

86.      The plain language of this provision and the overall statutory scheme make clear  
 8       that only payments for certain ambulatory “services *furnished by* [the FQHC]” can be used to  
 9       offset the state’s supplemental payment obligation. Those services that receive the special  
 10      payment under § 1396a(bb) are described in § 1396d(a)(2)(C) are “Federally-qualified health  
 11      center services (as defined in subsection (l)(2) [of this section] and any other ambulatory services  
 12      *offered by a Federally-qualified health center*” that are otherwise included in the state plan. That  
 13      description or definition is plainly limited to ambulatory services provided by the center itself.  
 14      That special payment for FQHC services is in the first instance “*determined under* paragraphs (2),  
 15      (3), and (4) of this subsection” necessarily means that the state Medicaid program’s FQHC  
 16      service payment per visit obligation is offset only by the FQHC’s receipts of payments from  
 17      managed care contractors that are either the whole or a part of the special payment. It necessarily  
 18      follows that payments by contractors for services or activities that are not eligible for FQHC  
 19      payments do not count for purposes of that offset. If, for example, an FQHC were to receive  
 20      MCO payments for operating a surgical facility devoted to brain surgery, a service that is not by  
 21      any stretch of imagination among the services to which the FQHC payment obligation is  
 22      applicable, those payments on the sole basis of clear statutory language would and could not be  
 23      an offset to that obligation.

87.      In other words, it is clear that the center’s per-visit rate does *not* include, and thus  
 24      does not reimburse the center for, among other things, a variety of costs that a managed care  
 25      capitation is designed to cover – e.g., the cost of services furnished by providers (other than the  
 26      center), the cost of comprehensive risk management and care coordination (and record-keeping  
 27      and reporting), and acceptance of risk. Any portion of the capitation that covers costs outside the  
 28      scope of “section 1396d(a)(2)(C)” services is not, and cannot be used as, an offset to the State’s

1 payment obligation. Likewise it is clear that the portion of NEMS-SFHP contract capitation that it  
 2 pays itself for FQHC services “furnished by” that center is and must be governed by the “not less  
 3 than” standard stated in clause (ix).

#### 4 **ACTUAL CONTROVERSY**

5 88. On or about May 2011, an Assistant United States Attorney from the Office of the  
 6 United States Attorney for the Northern District of California issued a Civil Investigative Demand  
 7 to NEMS to “determine whether there is or has been a violation of 31 U.S.C. § 3729” and  
 8 investigate “allegations that North East Medical Services submitted false or fraudulent  
 9 information to federal government healthcare programs.” An agent from HHS OIG personally  
 10 served the CID on an officer of NEMS.

11 89. The investigation launched or furthered by the CID is a joint effort of the United  
 12 States Attorney, HHS and the State of California in that the U.S. Attorney’s Office has been  
 13 acting in concert with HHS (through an investigator in the HHS Office of Inspector General) and  
 14 the State (through its Attorney General’s Office) with respect to *its* Medicaid program.

15 90. Since July 2, 2011, NEMS has produced thousands of documents in response to  
 16 the CID and answered questions posed by the AUSA and representatives of defendants’ (in *this*  
 17 case) concerning NEMS’ operations as a managed care entity and Section 330 health center.

18 91. At a meeting on or about November 9, 2011, NEMS (through counsel) met with  
 19 representatives of each such defendant (and the AUSA) to answer their questions and provide  
 20 information about NEMS’ operations as a managed care entity and amounts reported through the  
 21 annual reconciliation process for purposes of offset against State FQHC special payment  
 22 obligation. Defendants (through their representatives) asked NEMS, as a follow up to the  
 23 meeting, to provide a written description of the payments that NEMS receives from SFHP that it  
 24 reports to the State for the purposes of an offset to the State’s FQHC payment and to explain  
 25 NEMS’ interpretation of the federal laws that govern the same.

26 92. On or about January 20, 2012, NEMS provided defendants with a detailed  
 27 description of the monies it receives from SFHP and its reconciliation reporting for purposes of  
 28 the State’s supplemental payment obligation. NEMS also provided reference to its position on the

1 federal laws that afford NEMS a right to be (and recognize its status as) a managed care entity  
 2 and govern the amount that NEMS pay itself for its FQHC services to Medicaid  
 3 beneficiaries/enrollees under its SFHP contract. A copy of this correspondence, dated January 20,  
 4 2012, is annexed hereto as Exhibit 1.

5       93. During a conference call on or about February 9, 2012, the AUSA disclosed to  
 6 NEMS for the first time that a *qui tam* action had been filed against NEMS in this district and that  
 7 that the United States was considering whether to intervene. The HHS OIG investigator in the on  
 8 that call acknowledged that a copy of the sealed complaint was shared with DHCS'  
 9 representatives, but declined NEMS' request to review a copy of the same.

10      94. On or about April 9, 2012, the AUSA expressly rejected the position stated in  
 11 NEMS' January 20, 2012 letter and asserted contrary conclusions of law. While the AUSA's  
 12 response uses uncertain language ("appears to violate" and "appears NEMS could be liable") on  
 13 the issue of how much NEMS may owe under that case if its past conduct is held to be a violation  
 14 of the False Claims Act, its conclusions as to the governing provisions of law are unequivocal and  
 15 threaten the future viability of NEMS' entire operation. A copy of the AUSA's letter is annexed  
 16 hereto as Exhibit 2. In particular, the letter asserts that the provisions in "section  
 17 1903(m)(2)(A)(ix) do not apply to NEMS" because NEMS does not have a MCO contract. In the  
 18 alternative, it asserts that, even if clause (ix) were to apply to NEMS, it would require NEMS to  
 19 pay itself more than what the result would be under the literal meaning of clause (ix)'s "not less  
 20 than" payment requirement.

21      95. On or about April 12, NEMS' counsel advised the AUSA that NEMS disagrees  
 22 with the positions expressed in her April 9, 2012 letter, and that NEMS had no offer of settlement  
 23 to propose.

24      96. On or about May 7, 2012, the HHS OIG Investigator served a subpoena *duces*  
 25 *tecum* on Patel and Associates, NEMS' auditors, for documents and records related to, among  
 26 other things, "NEMS's reporting (or non-reporting) of revenue received from SFHP to any  
 27 agency of the State of California," to be produced "in connection with an investigation relating to  
 28 the submission of false claims to title XIX (Medicaid) of the Social Security Act."

97. On or about May 8, 2012, the AUSA requested information from NEMS concerning the manner in which NEMS is (and has been) paying itself for the laboratory, radiology, and specialty services that it provides under the SFHP contract. In response, NEMS' counsel inquired as to whether, by pursuing this question and seeking this particular information, NEMS could infer that HHS had reconsidered the position expressed in the April 9, 2012 letter, as that position would render a response to the question irrelevant and unnecessary. If NEMS were to do what the AUSA's April 9, 2012 letter indicates, it would report the entire Medicaid capitation it receives under its SFHP contract as an offset to wraparound. Whatever it paid itself for laboratory, radiology, and specialty services would be subsumed in the amount so reported.

98. On or about May 9, 2012, the AUSA reinforced the finality of the legal conclusions she expressed on behalf of HHS and the California MFCU. In particular, she stated that “[w]e have not changed our position” and, at the same time, insisted that NEMS is “obligated to comply with the CID, irrespective of [its] opinions.”

99. NEMS reconciliation report for fiscal year 2011 (for purposes of the FQHC payment offset) was due on May 31, 2012. NEMS timely submitted its report, along with copies of Exhibits 1 and 2 of this complaint, in a manner that reports only the SFHP payments it received for the primary and ambulatory care services it provided to SFHP enrollees. The legal premise of the report is that clause (ix) determines the amount of payments the report must show. This case, NEMS' counsel's letter to the AUSA on NEMS' legal position as to receipts that offset this State's FQHC payment and the AUSA's response are combined with the legal position NEMS has taken as to what amount *vis-à-vis* those receipts constitutes the FQHC payment offset. Whether NEMS has paid or reported sums equaling that amount or more or less (and is owed or owes the difference) is not an issue in this case.

## Harm to NEMS

100. The harm or hardship that makes this dispute ripe for review is not that NEMS faces a *qui tam* action or the prospect of having to defend itself against some other enforcement action, should the state and/or federal government decide to pursue such actions, but rather the compliance dilemma it faces as a result of an AUSA's letter purporting to give an authoritative

1 interpretation of statutory and regulatory provisions that have a direct, immediate, and harmful  
 2 effect on NEMS' current and future operations.

3       101. That interpretation constitutes a sufficiently final agency action to be judicially  
 4 reviewable in this court, especially because the AUSA's letter by all appearances and on  
 5 information and belief expresses HHS' current view of whether and/or how clause (ix) applies to  
 6 NEMS' SFHP contract.

7       102. That current HHS view constitutes a significant departure from, if not a reversal  
 8 of, the agency's longstanding views as to the meaning and effect of Medicaid law, including  
 9 clause (ix)'s application and meaning, on FQHC payment and managed care participation.

10       103. For example, in 1998, CMS (then the Health Care Financing Administration)  
 11 issued two guidance letters to State Medicaid Directors ("the 1998 SMDLs") advising states on  
 12 CMS' interpretation of the FQHC payment provisions in the 1997 BBA and, in particular, that  
 13 law's change to the prior clause (ix).

14       104. In one of the 1998 SMDLs, CMS states that: "Section 4712(b)(2) [i.e., clause (ix)]  
 15 requires that rates of payment between FQHCs/RHCs and MCOs shall not be less than the  
 16 amount of payment for a similar set of services with a non-FQHC/RHC. The intention of this  
 17 provision is to ensure that managed care entities negotiate rates of payment with FQHCs and  
 18 RHCs that are comparable to the rates paid to similar providers that do not have an FQHC or  
 19 RHC designation and thereby protects the State against negotiated rates that are excessively low  
 20 in comparison to the community standard."

21       105. CMS views clause (ix) as a "prohibition of requirement for higher payments by  
 22 MCOs," that precludes a state from "impos[ing] any requirement on MCOs for payments to  
 23 FQHCs/RHCs other than those contained in 4712(b)(2) [i.e., clause (ix)]." (emphasis added). In  
 24 addition, CMS expressly stated that the intent of its policy on clause (ix) is "to not have the MCO  
 25 involved in any issues regarding supplemental payments, reconciliation or any other  
 26 reimbursement issue that would raise payment levels between the two parties above those of non-  
 27 FQHCs/RHCs that provide a similar set of services." (Emphasis added).

28       106. About three years after the 1998 SMDL letters, CMS amended its Medicaid

1 managed care regulations to implement provisions of BBA 1997. In a preamble to those  
 2 amendments, CMS stated that clause (ix) not only flows through from prime to sub-managed care  
 3 contractors (like NEMS), but also that there was no need to promulgate a regulation to implement  
 4 clause (ix) because it is “straightforward and self-implementing.” CMS (then-HCFA) also  
 5 stressed that it had already made known its interpretation of clause (ix) and “provided guidance to  
 6 all States, through [the 1998 SMDLs] on FQHCs,” which are also “enforceable, and entitled to  
 7 deference from courts.” In this connection, it is noteworthy that despite having indicated that it  
 8 would promulgate regulations on Medicaid FQHC payments, Medicare Program; Payment for  
 9 Federally Qualified Health Center Services, 57 Fed. Reg. 24961, 24868 (June 12, 1992), CMS  
 10 never did so and, instead, established a pattern and practice of issuing the functional equivalent of  
 11 FQHC payment rules through guidance documents, such as the SMDLs and letters to Regional  
 12 Offices of CMS.

13       107. The AUSA’s letter advances a novel reading of clause (ix) – i.e., that it is a floor,  
 14 not a ceiling, and “only requires that the payment be ‘not less than’ the amount paid to other  
 15 providers” – and, taking that reading to the extreme, asserts that NEMS “knowingly under-  
 16 reported” the amount it should have because the amount NEMS reported was premised on “not  
 17 less than” meaning what the words say and CMS confirmed in stating that clause (ix) “is straight-  
 18 forward and self-implementing,” and, as such, no regulation as to that clause was necessary. The  
 19 AUSA’s letter fails to acknowledge, much less confront, CMS’s former views.

20       108. Perhaps even worse, the amount of under reporting reflected in the AUSA’s letter  
 21 is the trebled difference between what NEMS paid itself for FQHC services and the entire  
 22 capitation NEMS received under its SFHP contract, which covered health services and activities  
 23 NEMS as care provider did not even perform and also were other than the FQHC services  
 24 covered by the special FQHC payment requirement that triggers the reconciliation in the first  
 25 instance.

26       109. Until NEMS obtains a declaration of its right to continue to report only the portion  
 27 of the capitation that covers the cost of the FQHC services that NEMS itself provides, as  
 28 determined by clause (ix)’s pay “not less than” rule, NEMS has no choice but to disclose to the

1 State in its reconciliation report and otherwise (and to federal officials to whom it reports on its  
 2 Section 330 grant and other federal funds it receives) to its detriment, the positions expressed in  
 3 the AUSA's letter.

4 110. If NEMS had to report the full amount of the Medi-Cal capitation it receives from  
 5 SFHP on its annual reconciliation reports, it would by any reasonable estimate completely or very  
 6 nearly eliminate NEMS' receipt of *any* FQHC Medicaid payments.

7 111. If NEMS continues to perform its managed care activities and reconciliation  
 8 reporting as it has, it will be doing so despite an express written notice by an apparently  
 9 authorized representation of the federal government that its legal rationale for its method of  
 10 reconciliation reporting is not only incorrect, but false, and results in an overpayment to NEMS.  
 11 Based merely on the fact that the AUSA and HHS OIG have been coordinating their efforts with  
 12 the State Medicaid program, and have shared their legal conclusions with State enforcement  
 13 officials (who have a duty to implement and adhere to the requirements of the Medicaid  
 14 program), the State will almost undoubtedly advance the AUSA letter's positions as an  
 15 administrative or state false claims action. These claims grow every single day NEMS continues  
 16 to perform the activities.

17 112. The effect of the AUSA's letter, therefore, is direct and immediate and, as a result,  
 18 NEMS has a well-founded fear that the state and/or federal government will enforce the positions  
 19 and interpretations stated therein against NEMS retroactively and prospectively through legal  
 20 channels other than the federal False Claims Act. Such a well-founded fear also exists because of  
 21 what is described below.

22 **Violation of Section 330 of the PHS Act 330 and Section 1902(bb) of the SSA**

23 113. Section 330 forbids its grantees from accepting Medicaid program payments for  
 24 services to Medicaid program beneficiaries that are less than the particular grantee's cost of  
 25 providing such services. Section 330, in a parallel provision forbids its grantees from taking  
 26 capitated contracts (such as NEMS' SFHP contract) if the capitation turns out to be less than the  
 27 grantees' costs of services under those contracts. Only recently, a senior official of HRSA (the  
 28 HHS division whose central office is responsible for the Section 330 grant program) reminded

certain grantees that if the capitated Medicaid contracts they were receiving wound up paying them less than their full FQHC per visit payment their acceptance of such contracts could jeopardize their receipt of further Section 330 grants.

114. The positions taken in the AUSA letter do not affect just NEMS. Even if NEMS acted only as a service provider in contracting with SFHP, its FQHC per visit rate payment would be dependent on SFHP's clause (ix) payment responsibility (to all FQHCs, not just NEMS). If clause (ix) means what the AUSA's letter says, the payments the SFHP must make to FQHCs for their health services would have to be more than equal to the amounts it pays other providers than FQHCs and could be substantially more.

## FIRST CLAIM FOR RELIEF

115. Pursuant to the jurisdictional and cause of action statements set forth above, as well as in paragraphs below, this claim and others that follow are as described in those paragraphs.

116. A case of actual controversy within the jurisdiction of this Court exists as to whether (a) NEMS has a right to be and participate in Medicaid managed care as a MCO or its equivalent; and (b) the requirement of clause (ix) determines that the portion of the Medi-Cal capitation that MCOs must pay NEMS (and other) FQHCs and NEMS must pay itself under its SFHP contract for the FQHC services it provides to Medicaid beneficiaries.

117. The legal conclusions expressed in the AUSA letter, which specifically targets NEMS, not only place into question NEMS' rights and liabilities with respect to past years, but also threaten and completely undermine NEMS' entire operation and ability to function on a going-forward basis.

118. The legal conclusions expressed in the AUSA's letter and with HHS' support are:

- (a) facially invalid;
- (b) arbitrary and capricious, and contrary to law;
- (c) a change in longstanding HHS interpretations and policies on the reimbursement

1 (d) an improper and unauthorized manner of making a rule as the conclusions have a  
2 direct and significant effect on the substantive federal rights of the NEMS and other similarly  
3 situated health centers; and

4 (e) not within the authority of the United States Attorney or the Justice Department to  
5 make because rulemaking under the Social Security Act, of which the Medicaid Act and the  
6 program it authorizes is a part (Title XIX), is for Medicaid, delegated to the Secretary of HHS  
7 and delegable by the Secretary only to officials or divisions of HHS.

## **SECOND CLAIM FOR RELIEF**

## **Violations of Federal Prospective Payment System**

## **Failure to Make Fully Compensatory and Timely Payments**

11        119. A State Medicaid plan must pay the FQHC its per visit rate for covered services it  
12 furnishes, regardless of where it furnishes them. 42 U.S.C. § 1396a(bb)(2). The limitations that  
13 defendants place on FQHC payments under managed care through the AUSA's letter and their  
14 consent to or complicity therewith (as further described below) cause FQHC payments for NEMS  
15 and other FQHCs to be less than required. Other state limits have the same result. For example,  
16 state limits on FQHC offsite services are contrary to federal law, limit reimbursement to which  
17 FQHCs are entitled, and restrict their ability to provide services to which beneficiaries have a  
18 right to receive.

19        120. Section 1396(a)(bb)(5) of Title 42 unambiguously sets forth the requirements for  
20 supplemental payments to FQHCs:

In the case of services furnished by a Federally-qualified health center . . . pursuant to a contract between the center and a managed care entity, . . . the State plan shall provide for payment to the center or clinic by the State of a supplemental payment equal to the amount (if any) by which the [statutorily-required per-visit rate] exceeds the amount of the payments provided under the contract.

42 U.S.C. § 1396a(bb)(5)(A). These supplemental payments “shall be made . . . *in no case less frequently than every 4 months.*” *Id.* at § 1396a(bb)(5)(B) (emphasis added). They in fact are later made because the payments are actually and only made after an FQHC has submitted a

1 reconciliation report that reconciles the State's advance payments to the FQHC against actual  
 2 amounts owed (as determined by the FQHC's report), offsetting payments from MCOs, and  
 3 payments received from third parties for the same FQHC services for which the State has special  
 4 payment responsibility.

5 121. DHCS has, in another proceedings, advanced a theory consistent with the position  
 6 expressed in the AUSA letter and supported that position in the investigation of NEMS. NEMS,  
 7 therefore, has every reason to expect DHCS to advance the positions stated in the AUSA's letter  
 8 against it at least through the Medicaid reconciliation process for fiscal year 2011 and thereafter.

9 122. In the past, even without relying on the position expressed in the AUSA letter,  
 10 DHCS has also continuously and consistently failed to make fully compensatory supplemental  
 11 payments on the schedule (no less frequently than every 4 months) required by 42 U.S.C. §  
 12 1396a(bb)(5).

13 123. Compliance with 42 U.S.C. § 1396a(bb) entails not only the proper calculation of  
 14 the supplemental amount to be paid to each health center but also the actual payment of  
 15 appropriate amounts due in accordance with the timetable federal law prescribes. If, and to the  
 16 extent the State of California's Medicaid program continues to pay FQHCs through a  
 17 reconciliation that exceeds the statutorily required time of four months and, as reasonably  
 18 expected, threatened, and advanced in a similar situation involving another Section 330 health  
 19 center, DHCS advances the position expressed in the AUSA letter, it will deprive NEMS of its  
 20 right to full and timely reimbursement.

21 **THIRD CLAIM FOR RELIEF**

22 124. Defendants' theory of liability, as printed in the AUSA letter, conflicts with the  
 23 plain language of the Medicaid statute and federal regulations in numerous respects.

24 125. The interpretation of law on which defendants' threatened legal action rests is  
 25 contradicted by the plain language of the Medicaid statute and inconsistent with prior  
 26 interpretations and directives issued by authorized HHS officials.

27  
 28

126. The interpretation of law on which defendants' threatened legal action rests would, if successful, deprive NEMS of rights secured by the Constitution, Social Security Act, and laws of the United States in violation of 42 U.S.C. § 1983.

## PRAYER FOR RELIEF

WHEREFORE, plaintiff NEMS asks this Court to enter an order:

127. Declaring that the legal conclusions and positions (including that of the relator in the above-described *qui tam* action) expressed in the AUSA's letter are unsupported by any (properly promulgated) rule or regulation, are a departure from existing policy on the substantive rights of Section 330 health centers, and contrary to law.

128. Declaring that NEMS is eligible to operate as a Medicaid managed care organization or its equivalent, under 42 U.S.C. § 1396b(m) and implementing regulations.

129. Declaring that the payments that must be made by a state Medicaid program to a Section 330 health center under 42 U.S.C. § 1396a(a)(15) for services described in § 1396d(a)(2)(C) in accordance with 42 U.S.C. § 1396a(bb) may be reduced only by the amount a center receives from a managed care contractor or subcontractor for providing those specific services (*i.e.*, those described in § 1396d(a)(2)(C)).

130. Declaring that the “not less than” standard in 42 U.S.C. § 1396b(m)(2)(A)(ix) governs the amount that NEMS, operating as a managed care organization, entity, or its equivalent, must pay itself for the services described in § 1396d(a)(2)(C) that NEMS itself provides, and that the meaning of “not less than” for Medicaid managed care contractors and subcontractors paying Section 330 health centers such as NEMS and other entities qualifying as FQHCs is that if the amount they pay for the services described in § 1396d(a)(2)(C) is equal to the amount paid to other than entities defined as FQHCs for the same services, the payment fully satisfies the clause (ix) requirement.

131. Declaring that DHCS' failure to ensure that NEMS receives payment in the time and amount as required by the Medicaid statute violates the State and federal defendants' duties under that statute; and directing defendants, within no more than 45 days from the date of the Court's Order, to submit a plan of action to the Court to implement a payment system (including

1 past and future payments) toward NEMS that is compliant with federal law, for the Court's  
2 approval, and to NEMS, with time to file comments or objections to the Court, and the Court, as  
3 it may deem necessary or appropriate, to hold a hearing or allow NEMS discovery to ensure that  
4 it has adequate information on which to base comments or objections, and that any differences are  
5 properly resolved by the Court;

6 132. Retaining jurisdiction over this action to ensure that defendants fulfill all of the  
7 requirements of any of this Court's Orders;

8 133. Ordering defendants to reimburse plaintiff its reasonable attorneys' fees and costs  
9 in bringing this case; and

10 134. Providing such other and further relief as the Court deems warranted or just.

12 Dated: San Francisco, California

13 Dated: June 4, 2012

LAW OFFICES OF ROBERT F. KANE

15 *Attorneys for Plaintiff*  
16 *North East Medical Services, Inc.*

17 By   
18 ROBERT F. KANE



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January 20, 2012

*DELIVERY VIA E-MAIL*

Ila C. Deiss  
Assistant United States Attorney  
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450 Golden Gate Avenue, 9<sup>th</sup> Floor, Box 36055  
San Francisco, California 94102-3495

*Re: Statutory Explanation of FQHC Acceptance of Risk as Managed Care Contractor*

Dear Ms. Deiss:

As a follow-up to our November 9, 2011 meeting, this letter describes what federal law requires NEMS to pay itself for its medical services to Medicaid beneficiaries/enrollees under its San Francisco Health Plan (“SFHP”) contract.

Our description proceeds from the fact that NEMS’ SFHP contract pays NEMS a capitated rate for the services and activities the contract covers, and that the contract between NEMS and SFHP is not a contract for NEMS’ medical services. While those services are certainly a part of what that contract requires, the duties and responsibilities the contract imposes are those of a Medicaid managed care contractor – what Medicaid managed care regulations (at 42 C.F.R. Part 438) define as a “*Comprehensive Risk Contract*” (Italics in original) (§438.2). NEMS’ SFHP “contract” for purposes of Part 438 is actually a “subcontract” under SFHP’s prime comprehensive risk contract with the State’s Medicaid program, administered by the Department of Health Care Services (“DHCS”).

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**EXHIBIT 1**

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January 20, 2012  
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Under §438.6(l), the NEMS subcontract “must fulfill the requirements of this part [438] that are appropriate to the service or activity delegated under the subcontract.” NEMS’ “comprehensive risk” subcontract includes delegations of the responsibilities SFHP assumes under its State contract for the area and SFHP Medicaid enrollees (in that area). Those responsibilities include managing the care beneficiaries receive, accepting the risk that capitation payments by their very nature impose, and making the array of Medicaid-covered services available to its area’s Medicaid population.

In actuality, the “requirements of this part that are appropriate to the service or activity delegated” to NEMS are the same (or virtually the same) as those SFHP accepted in its contract with the State. As such, NEMS must be an entity that is eligible for a comprehensive risk contract (as set forth in §438.6(b)), must receive capitation payments that would meet the requirements of §438.6(c), and must meet other contract or contractor requirements under Part 438 that would apply to comprehensive risk contracts and the contractors that receive such contracts.

In this regard, NEMS’ is indisputably eligible to receive a managed care contract under §438.6(b). The first three types of entities listed as eligible for a managed care contract in that section include: (1) a managed care organization (“MCO”); (2) entities identified in 42 U.S.C. §1396b(m)(2)(B)(i)-(iii); and (3) certain “Health Centers identified in §1396b(m)(2)(G).” NEMS qualifies as an MCO by virtue of §§ 1396b(m)(1)(A) and (C)(ii)(IV). NEMS may also qualify as an entity identified in §1396b(m)(2)(B) based on its responsibilities under its SFHP subcontract and its initial receipt of funding under prior versions of today’s Section 330 of the Public Health Service Act, 42 U.S.C. § 254b) in (we are told) 1970. Finally, NEMS qualifies as an entity under §1396b(m)(2)(G) because

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it is a current Section 330 grantee whose grant is well in excess of \$100,000, and it has received such grants continuously for approximately 40 years.

All categories of entities eligible for Medicaid managed care contracts under 42 U.S.C. §1396b(m) (except entities under §1396b(m)(2)(B)) must be given contracts that conform to the requirements set forth in §1396b(m)(2)(A)(i) through (xiii) (but §1396b(m)(2)(G) entities need not be MCOs under clause (i)). All entities eligible for a managed care contract under §1396b(m)(2)(B) (including those that receive a “total exemption” from those (m)(2)(A) requirements (as noted in 42 C.F.R. §438.6(b)(3))), must be given contracts that comply with (m)(2)(A)(ix). Clause (ix) establishes the amount managed care contractors are required to pay FQHCs for the medical services the FQHCs provide to Medicaid beneficiaries (“not less than the level and amount” the contractor pays for the same “services if the services were furnished by a provider” other than an FQHC).

As such, what NEMS must pay itself for its medical services to Medicaid beneficiaries that are SFHP enrollees is what clause (ix) requires. Any remainder of its SFHP contract’s capitation is available to cover all other costs entailed in carrying out the various responsibilities delegated to NEMS under the SFHP contract (e.g. provision of services other than those NEMS does itself, management and coordination (and record-keeping and reporting) of care, and acceptance of risk).

FELDESMAN  
TUCKER  
LEIFER  
FIDELL LLP

Ila C. Deiss  
January 20, 2012  
Page 4 of 4

Please advise if you have any questions concerning the above.

Sincerely,  
Feldesman Tucker Leifer Fidell LLP

/s/  
James L. Feldesman  
Matthew S. Freedus



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Northern District of California

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April 9, 2012

Matthew Freedus  
Feldesman Tucker Leifer Fidell LLP  
1129 20<sup>th</sup> Street, NW, 4<sup>th</sup> floor  
Washington, DC 20036

**Re: North East Medical Services (NEMS)  
FOR SETTLEMENT PURPOSES ONLY – SUBJECT TO FED. R. EVID. 408**

Dear Mr. Freedus:

In your letter of January 20<sup>th</sup>, 2012, you argue that (1) NEMS is subject to the provisions of 42 U.S.C. § 1903(m)(2)(A)(ix) governing payments by Managed Care Organizations (MCOs) to Federally-Qualified Health Centers (FQHCs), and (2) these provisions would require that NEMS report payments for medical services under its contract with the San Francisco Health Plan (SFHP) in the manner it does. For the reasons set forth below, both assertions are incorrect.

First, the provisions in section 1903(m)(2)(A)(ix) do not apply to NEMS. NEMS never contracted as an MCO. Rather, SFHP contracted as an MCO, and NEMS is serving as a subcontractor of SFHP. As a subcontractor, NEMS must fulfill requirements in part 438 that are “appropriate” to the “service or activity” being delegated to NEMS. 42 C.F.R. § 438.6(l). However, the requirements in section 1903(m)(2)(A)(ix) are not “appropriate” to apply to a subcontractor. Rather, by definition, these requirements govern payments made by an MCO *to* a subcontracting FQHC – not payments made *by* a subcontracting FQHC to itself or another entity. Thus, while the requirements in section 1903(m)(2)(A)(ix) would apply to SFHP’s payments *to* NEMS, they do not apply to payments *by* NEMS to “itself” or another entity.

Secondly, even if the requirements in section 1903(m)(2)(A)(ix) did apply to payments by NEMS to “itself” for medical services, these requirements would not preclude the payment from being a higher amount than that paid by NEMS to other providers. Section 1903(m)(2)(A)(ix) only requires that payment be “not less than” the amount paid to other providers. Hence, it would be improper to cite this provision as requiring a particularly low payment amount.

More importantly to our investigation, FQHCs such as NEMS are required to submit an annual reconciliation report to reconcile the payment amounts they have received and the

per-visit FQHC payment amount they are entitled to receive under the Statute. For payments that an FQHC receives from a managed care organization, the statute provides:

In the case of services furnished by a Federally-qualified health center ... pursuant to a contract between the center and a managed care entity, ... the State plan shall provide for payment to the center or clinic by the State of a supplemental payment equal to the amount (if any) by which the [statutorily required per-visit rate] exceeds the amount of the payments provided under the contract.

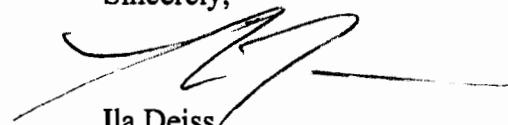
42 U.S.C. § 1396a(bb)(5)(A). Where an FQHC receives less than the amount calculated under the per-visit formula, Medicaid, in California known as Medi-Cal, pays the FQHCs a supplemental or "wraparound" payment to make up for the difference. Id. § 1396a(bb)(5)(A).

From at least 2005 to 2010, NEMS knowingly under-reported the money it received from SFHP for Medicaid patients and this appears to violate the False Claims Act (FCA), 31 U.S.C. §§ 3729-33.

<u>Year</u>	<u>Paid Amount</u>	<u>Amount on Reconciliation Report</u>	<u>Difference</u>
2005	\$3,915,650.68	\$1,951,057.00	\$1,964,593.68
2006	\$4,713,426.61	\$2,070,933.00	\$2,642,493.61
2007	\$4,813,398.76	\$2,037,708.00	\$2,775,690.76
2008	\$4,446,317.02	\$2,374,974.00	\$2,071,343.02
2009	\$4,719,546.39	\$2,154,172.00	\$2,565,374.39
2010	\$5,152,454.33	\$2,266,486.00	\$2,885,968.33
<b>Total</b>	<b>\$27,760,793.79</b>	<b>\$12,855,330.00</b>	<b>\$14,905,463.79</b>

This seems to indicate that for those five years at least, NEMS received over \$27 million from the SFHP for Medi-Cal beneficiaries, but knowingly reported receiving only approximately \$13 million from all Medicaid managed care plans, resulting in nearly \$15 in Medi-Cal reconciliation settlement overpayments. It appears NEMS could be liable under the False Claims Act for three times this amount, or \$44,716,391, plus civil penalties. This supports the allegations made in the *qui tam* filed in this District. Our intervention deadline is July 2, 2012. Contact me by April 23, 2012, if you wish to discuss this.

Sincerely,



Ila Deiss  
Assistant U.S. Attorney

cc Edward Crooke, DOJ